

# GLOBAL MINDSET

## Global INTELLECTUAL CAPITAL

### Global Business Savvy

*Knowledge of global industry*

*Knowledge of global competitive business and marketing strategies*

*Knowledge of how to transact business and assess risks of doing business internationally*

*Knowledge of supplier options in other parts of the world*

### Cosmopolitan Outlook

*Knowledge of cultures in different parts of the world*

*Knowledge of geography, history, and important persons of several countries*

*Knowledge of economic & political issues, concerns, & hot topics of major regions of the world*

*Up-to-date knowledge of important world events*

### Cognitive Complexity

*Ability to grasp complex topics quickly*

*Strong analytical and problem solving skills*

*Ability to understand abstract ideas*

*Ability to take complex issues and explain the main points simply and understandably*

## Global PSYCHOLOGICAL CAPITAL

### Passion for Diversity

*Enjoy exploring other parts of the world*

*Enjoy getting to know people from other parts of the world*

*Enjoy living in another country*

*Enjoy traveling*

### Quest for Adventure

*Interest in dealing with challenging situations*

*Willingness to take risk*

*Willingness to test one's abilities*

*Enjoy dealing with unpredictable situations*

### Self-Assurance

*Energetic*

*Self-confident*

*Comfortable in uncomfortable situations*

*Witty in tough situations*

## Global SOCIAL CAPITAL

### Intercultural Empathy

*Ability to work well with people from other parts of the world*

*Ability to understand nonverbal expressions of people from other cultures*

*Ability to emotionally connect to people from other cultures*

*Ability to engage people from other parts of the world to work together*

### Interpersonal Impact

*Experience in negotiating contracts/agreements in other cultures*

*Strong networks with people from other cultures and with influential people*

*Reputation as a leader*

### Diplomacy

*Ease of starting a conversation with a stranger*

*Ability to integrate diverse perspectives*

*Ability to listen to what others have to say*

*Willingness to collaborate*



**THUNDERBIRD**  
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